

Company Overview

INSUNG Information



Vision

“Intelligent Cloud Infrastructure Leader”

“We Make a Better Future with Smarter IT”

Mission

Who
We Are



INSUNG-At-A-Glance

31 years of experience in total IT service

- IT services
- Remote Healthcare
- Infra Managed Services
- Unified Comm.
- Network/Server/Storage
- Security
- Virtualization



28.6M USD Revenue* (FY22)

4 Affiliates

4 Overseas Branches

5 Domestic Offices (incl. HQ)

1USD=1,100 won
* Consolidated base



500+ Customers across All Industries



Out of 244 Employees*

61% Engineer/Technician

72% Professional Qualifications



* As of Feb 2022

Top Partner in Korea

- CISCO Gold (Collab/SDN)
- DELL Tech. Titanium (HCI/CI)
- ARUBA Dist. (Mobility, N/W)
- VMware Avd. (DC Virtualization)



DELL Technologies



vmware®

IT Lifecycle Support

- Consulting
- Design
- Procurement/Provision
- Implementation/Optimization
- Operation/Mgmt.
- Maintenance

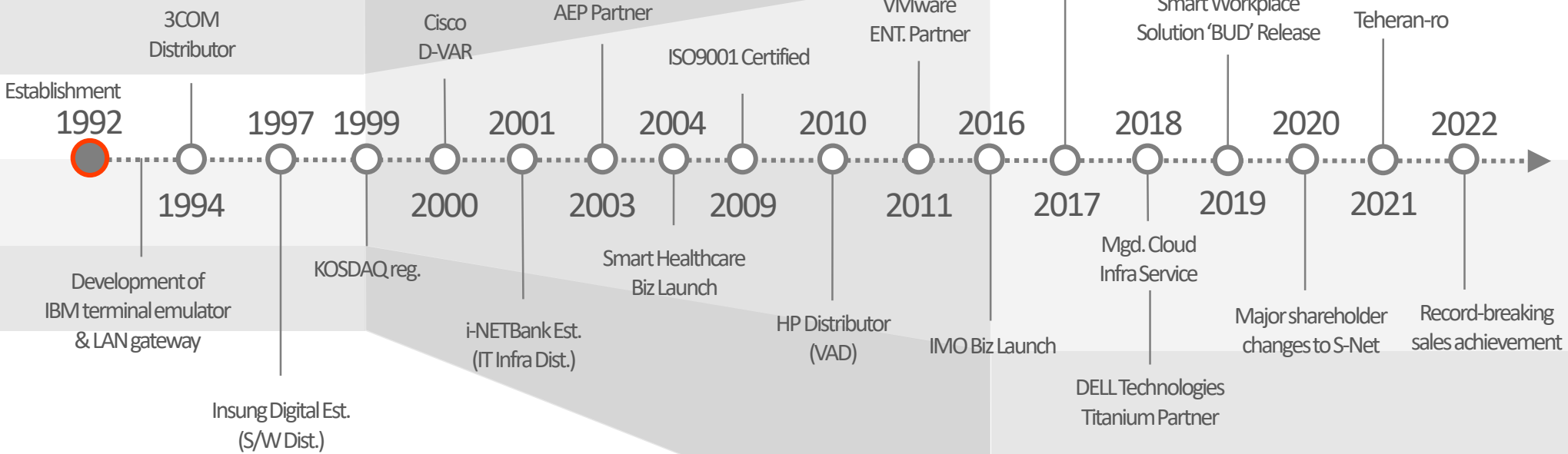


History of INSUNG

TRANSFORMATION

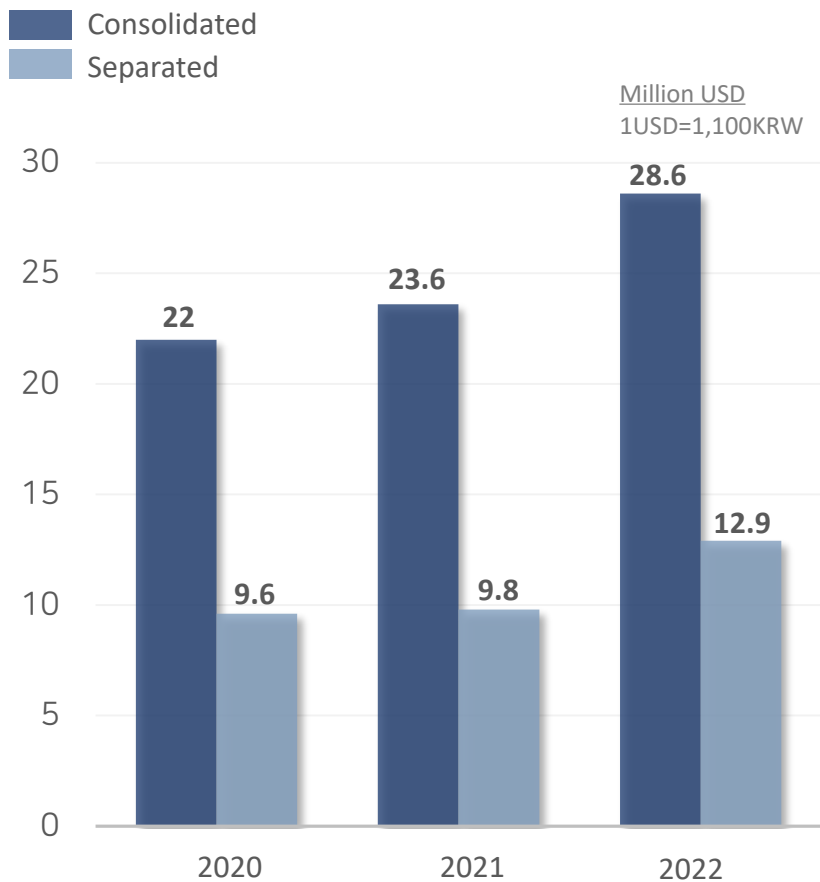
G R O W T H

BEGINNING




Financial Highlights

Revenue



Affiliate Companies

iNETBank

 **iNETBANK** IT/Security Infra Distribution (Cisco/Meraki/Zebra/Axis/Citrix etc.)

Insung Digital

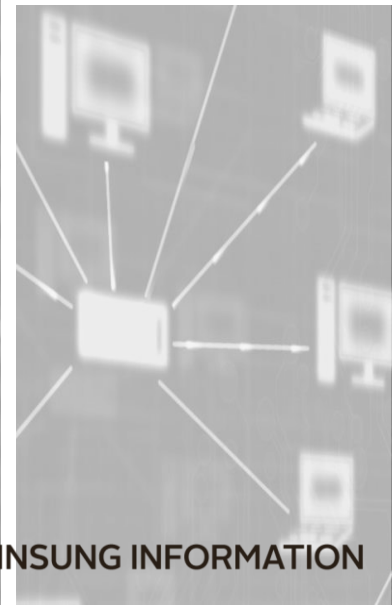
 **INSUNG DIGITAL** IT & Security Solution Distribution (Juniper/Oracle/Gigamon etc.)

NYTG

 **NYTG** (주)엔와이티지 ERP-based e-Business Solution Consulting & Implementation

HicareNet

 **HicareNet** IoT technology enabled Telehealth Platform & Solution



What

We Do



DIGITAL TRANSFORMATION

Solutions & Services

Cloud/Modern Data Center

- SDDC (Software-Defined DC)
- HCI/CI (Hyper Converged Infrastructure)
- Server/Storage/Network Virtualization
- VDI/DaaS (Virtualized Desktop)
- U2L (Linux Migration)
- Backup/DR



Collaboration

- Hybrid Workplace (Hyb:Work)
- Cloud Contact Center (CALLoud)
- Video Conference & Collaboration
- IP Telephony



Infrastructure Managed Services

- IT IMO
 - One-Stop 24/7 Infrastructure Management Outsourcing
- Cloud Infra Managed Services
 - Cloud Migration/Operation
 - Hybrid Cloud Mgmt.



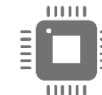
Network/Security

- Software Defined Network
 - Campus Network (SDA)
 - Data Center (ACI)
 - Branch/Remote (SD-WAN)
- Edge-to-Cloud Security (SASE)

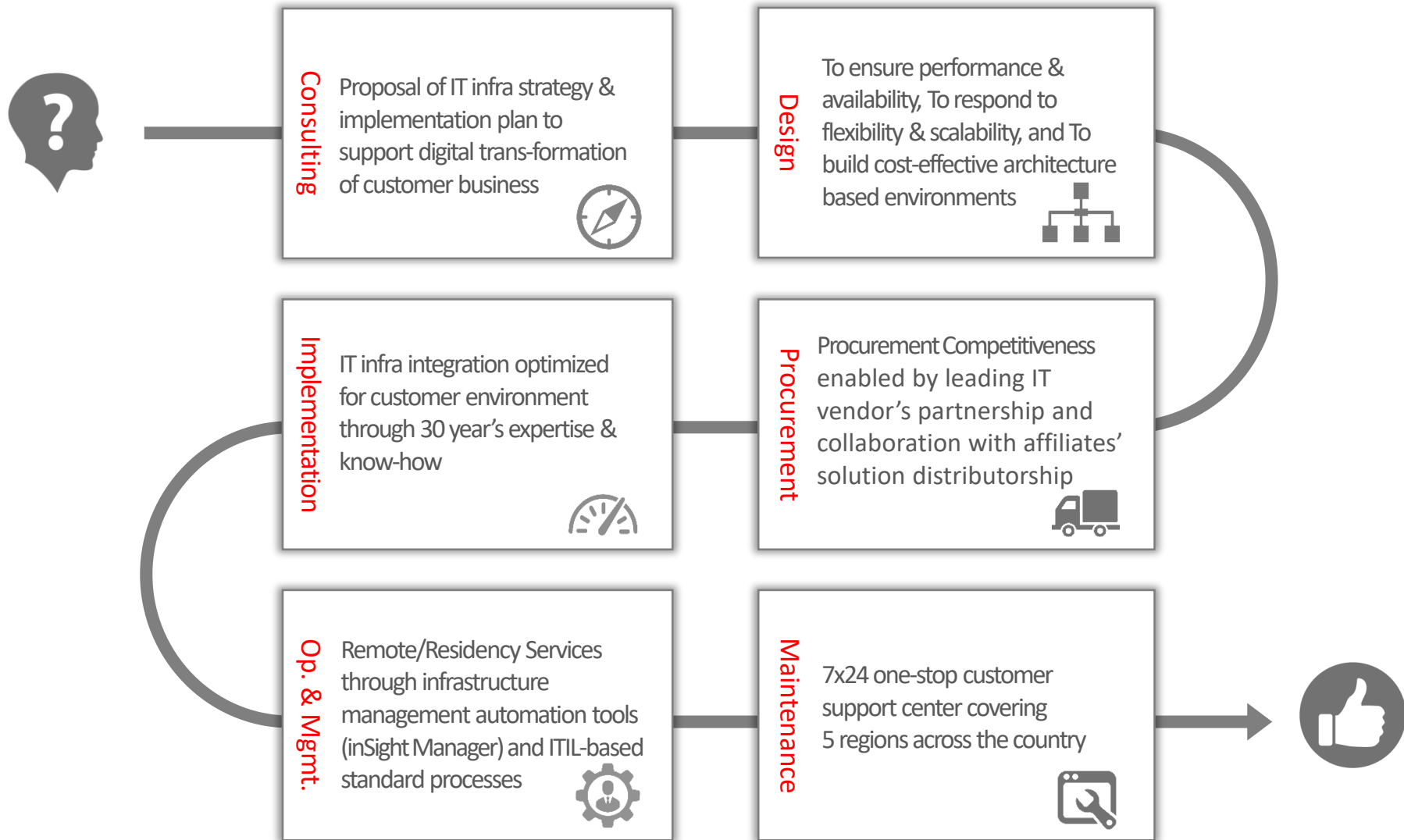


Embedded

- Embedded System Integration/Customization
 - H/W: VPX, VME etc.
 - S/W: RTOS, PCIe Comm. etc.
- Industrial/Military Solutions Dev.
 - Rail, Aviation, Warships, Tactical Training



IT Infra Lifecycle Support



Why
Choose Us



Core Competencies

30 years of Expertise in IT Infrastructure

- Integration of IT infrastructure including network, server, storage, collaboration and security

Technical Professionals by Field

- 61% of total employees hold professional skill qualification
- 72% of qualified professionals are advanced technician

Market Leading Vendor's Professional Partnership

- Cisco SI Gold Partner & MSP Select Partner
 - SDN/Collaboration Specialized Partner
- Dell Technologies Titanium Partner
 - Korea's leading HCI partner
- HPE Aruba Distributor, VMware Enterprise Partner



Rich Experiences in Data/Voice/Video Integration

- Unbeatable implementation capability of convergence network
- The largest number of best practices for IP-based voice/video integration

Domestic and Overseas Customer Support Network

- 5 domestic bases and 4 overseas (US/China/Hungary/Indonesia) offices
- Remote/Residency response and 7x24 customer support center

Synergy with IT/Healthcare Affiliates

- iNETBank (Infra)
- Insung Digital (Solution/Security)
- NYTG (ERP/CRM)
- HicareNet (Healthcare)

High-Profile Clients

Public/Gov.



Finance







Education



MFG/Service



Best-of-Breed Partnership

			
<p>SI Gold Partner (since 2002)</p>	<p>Titanium Partner (since 2003)</p>	<p>Distributor (since 2010)</p>	<p>Advanced Partner (since 2011)</p>
<p>Collaboration Specialized Partner</p> <p>SDA (Software Defined Access) Impact Partner</p>	<p>Korea's #1 HCI/CI (Hyper Converged Infrastructure) Specialized Partner</p>	<p>Korea's #1 Wired/Wireless Network Technology Partner</p>	<p>Data Center Virtualization Specialized Partner</p>
<ul style="list-style-type: none"> • Data Center/SDN • Collaboration • Security • Networking 	<ul style="list-style-type: none"> • Storage/Backup • Server • Converged Infra • Client Device 	<ul style="list-style-type: none"> • Mobility • Networking 	<ul style="list-style-type: none"> • Server/Storage/Network/Desktop Virtualization

Journey to
Tomorrow
with Us

THANK YOU
